

## Letter from the President



Heather Bogdanoff Baker, Ph.D President Board of Directors Center for Hearing and Communication

Fiscal year 2022 saw sweeping changes to the hearing health landscape driven by innovations in the delivery of health care services and the emergence of game-changing technologies.

CHC embraced this new world of opportunity with vision and a renewed commitment to what we do best, client-centered care.

Key accomplishments this year demonstrate our ongoing leadership as well as flexibility in responding to the evolving needs of consumers.

#### Telehealth

Teletherapy has become an important and permanent addition to our suite of services in all clinical departments. In fact, this past year we facilitated 10,241 clinical hours remotely, a level exceeding that of in-office visits. By offering a hybrid approach to services, we are truly meeting our clients where they are.

#### **Clinical Services**

With advancements in hearing technology—e.g., Al-equipped hearing aids, captioning apps, remote hearing aid programming—CHC audiologists have new tools to apply to improve hearing in more of life's difficult listening situations.

The Education Center—a vital resource for enhancing academic performance of children with hearing loss—saw a sharp rise in demand for

services, to which CHC responded with expanded clinical offerings.

#### **Public Education and Community Outreach**

Webinars, blog posts, and e-blasts with tech tips and strategies for staying connected continued to play a vital role for older adults who were restricting their social interaction due to Covid-19.

Targeted outreach programs in New York and Florida gave at-risk children and seniors in underserved neighborhoods access to hearing care and other life-changing support services.

#### **Lives Transformed**

What does this mean to individuals and families living with the daily challenges of hearing loss? More people have the opportunity to access CHC's world-class care than ever before and with outcomes that are transforming lives every day.

A family in Upstate New York can now connect remotely with a CHC speech-language pathologist to begin listening and spoken language therapy for their newborn.

A preschooler, whose hearing loss was identified through CHC's Project PATH, will get the services he needs to hear and learn before starting kindergarten.

A senior, working with a CHC audiologist remotely, has the settings of her hearing aids expertly tuned so she can hear every word at her granddaughter's wedding.

#### **Your Support Makes it Possible**

I am pleased to report that CHC is thriving fiscally, and the development of a 3-year strategic plan will ensure its long-term relevance and viability.

CHC's success in this changing landscape is due to the commitment, vision and hard work of my fellow Board members, senior management, and the entire CHC staff. I express heartfelt gratitude to you all.

Thank you to the philanthropic community whose generosity makes CHC's extraordinary care possible. With less than 50% of our operational revenue coming from client services, fundraising is critical in order to fulfill our mission.

With your continued support, CHC will be here for all in need of our unique and comprehensive care, and many more lives will be transformed.

Dutte B. Boker

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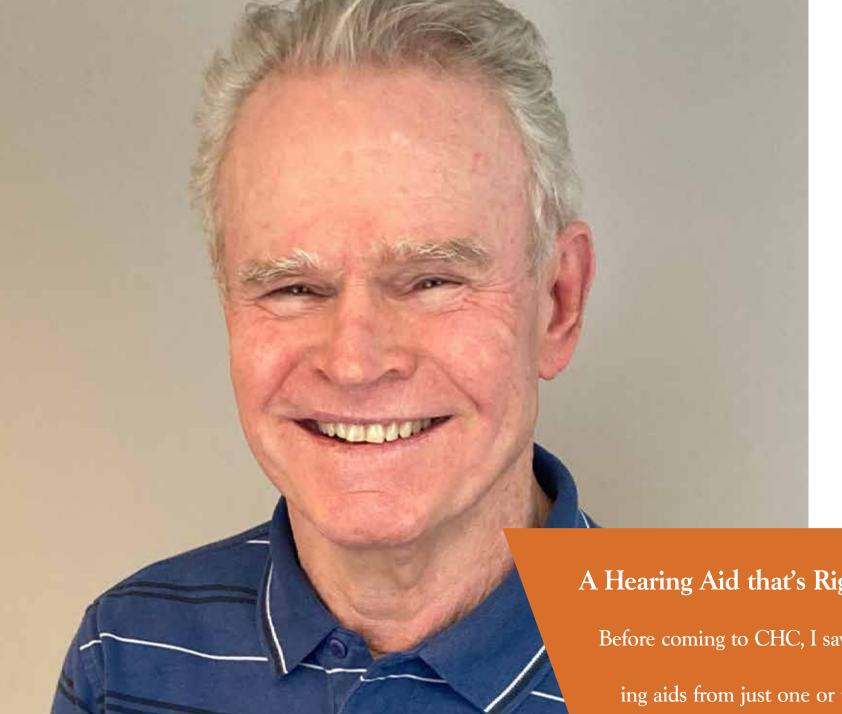
**Laurie Hanin,** PhD, CCC-A Executive Director

Through a unique blend of comprehensive and clinically outstanding care, CHC improves the quality of life for people affected by hearing loss, deafness or listening challenges.

Hearing loss can have devastating effects on all aspects of a person's life, and the need to address hearing loss is great. For over a century of continuous service, CHC is there to make a difference—the CHC difference.

Meet just a few of the people whose lives we changed—their journeys defined by empowerment and the possibility of lives transformed.





# Participating in Life Again

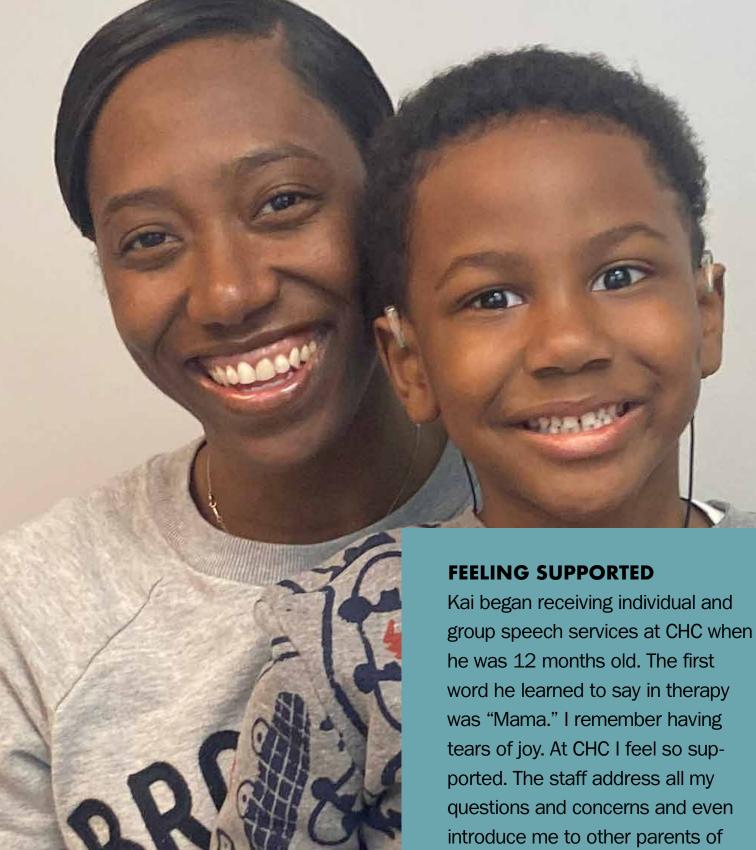
Charlie Dowd, CHC client It started with, "Would you turn that TV down?" Then I began to feel social pressure when people would say, "How many times do I have to repeat myself?" I was stressed at work when I couldn't hear and answer my customers' questions correctly. I knew it was time to get a hearing test.

### A Hearing Aid that's Right for Me

Before coming to CHC, I saw audiologists who were selling hearing aids from just one or two manufacturers. I didn't feel I was getting the best product for me. When I learned about CHC, it was important they represented the major brands. My CHC audiologist took the time to ask me a lot of questions, to get a feel for what I was lacking and what I needed most from a hearing aid.

### **MORE HEARING, LESS STRESS**

CHC has absolutely improved my quality of life. I'm able to participate all the time in everything that goes on in my life. I'm able to hear more of every conversation and enjoy every moment with our new granddaughter. And I'm less stressed at work. I don't go anywhere without my hearing aids anymore.



## Empowered and Less Alone

Christina Roberts, CHC mom Kai was born with normal hearing, but at the age of seven months contracted bacterial meningitis, which put him at risk for hearing loss. The results of his hearing test were devastating—a profound loss in both ears. My world was shattered.

children with hearing loss. With help from CHC's Teachers of the Deaf and HOH, Kai began reading at age 4.

### I Don't Know Where I'd Be Without CHC

In a world I didn't know much about, I now feel empowered and less alone. CHC not only teaches Kai to hear and speak, but helps me become a stronger advocate for him. I don't know where we'd be without CHC.

## A New Sense of Possibility

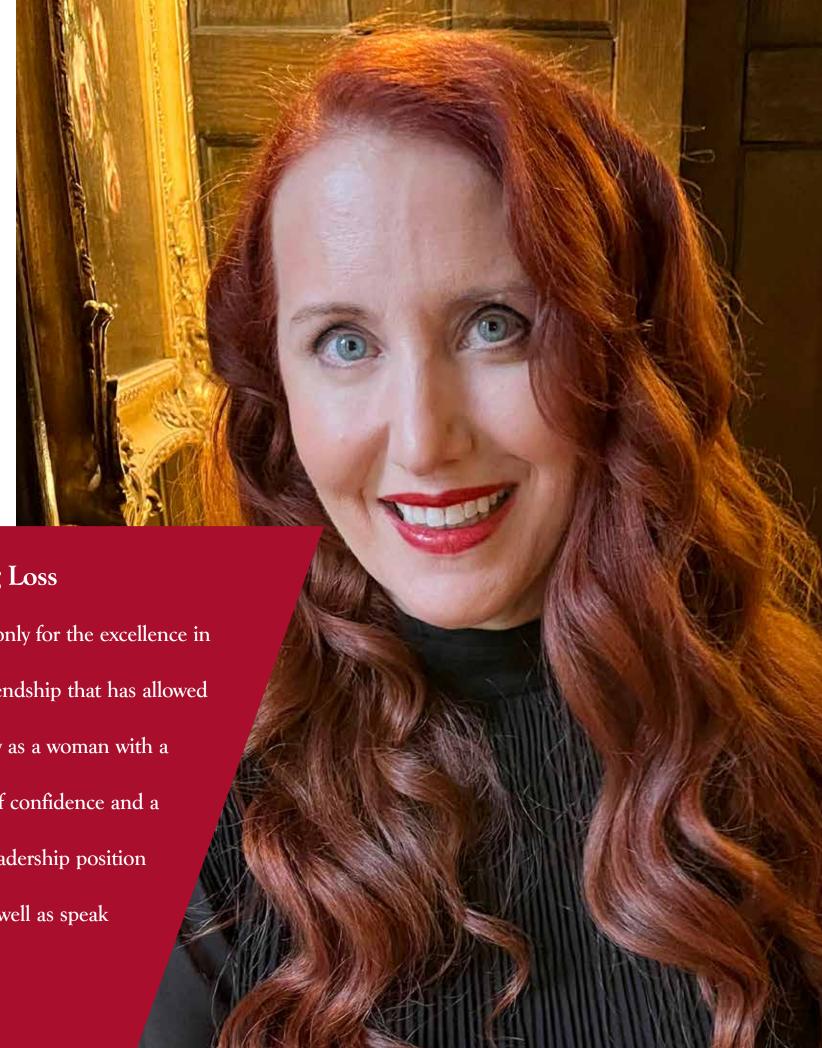
Vanessa ÁineLeigh Kelly, CHC client My hearing loss journey began at two when I was diagnosed with a profound hearing loss. Although I had hearing aids and some speech therapy through the public school, I never had a sense of how to live with hearing loss. Once I hit teenage-hood, I didn't want to be "different," so I stopped using hearing aids, even into my adult years. I was hiding my hearing loss. Having a disability, for me, was a source of trauma.

#### **CHC HAS BEEN A LIFESAVER**

I discovered CHC online looking for a psychotherapist who specialized in deaf and hard of hearing patients. In time I began using CHC's suite of services—psychotherapy, audiology, speech and language—and the experience has been lifesaving. It was only because of CHC's support that I had the courage to get a cochlear implant.

### No Longer Hiding My Hearing Loss

I am profoundly grateful to CHC, not only for the excellence in care, but the depth of empathy and friendship that has allowed me to completely transform my identity as a woman with a disability. CHC has given me a sense of confidence and a sense of possibility. I now serve in a leadership position in my company's disability network, as well as speak publicly on disability.

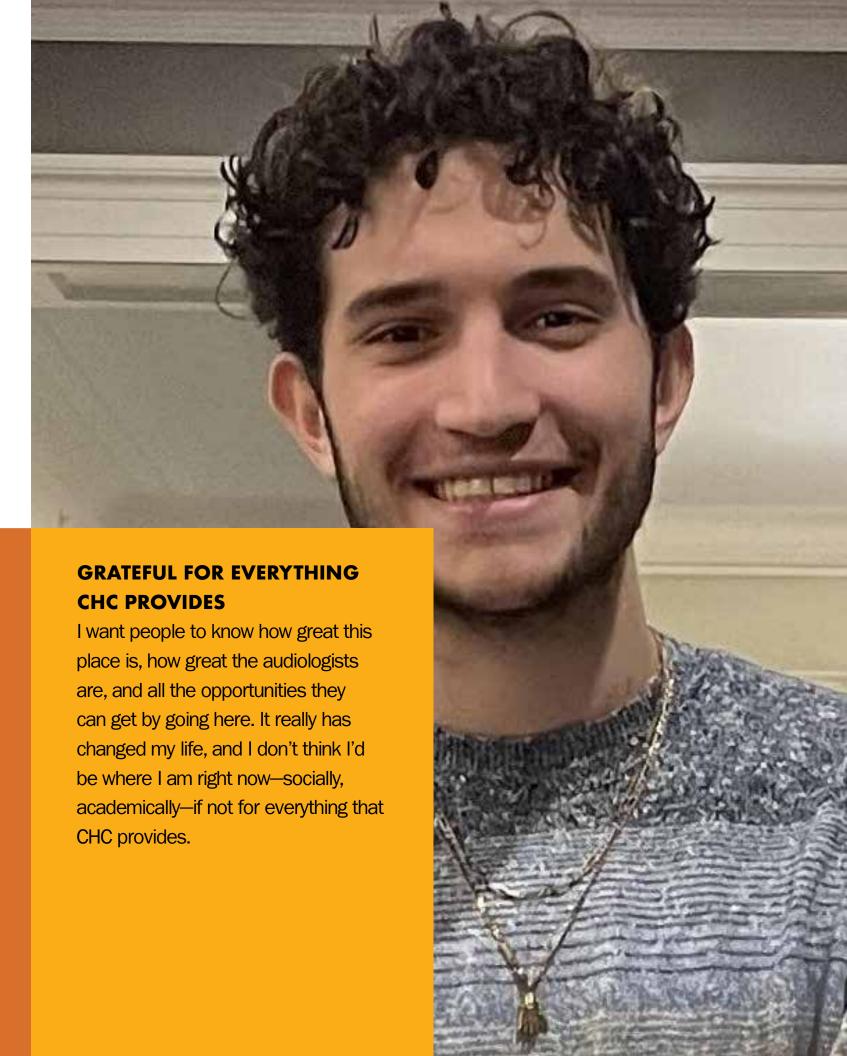


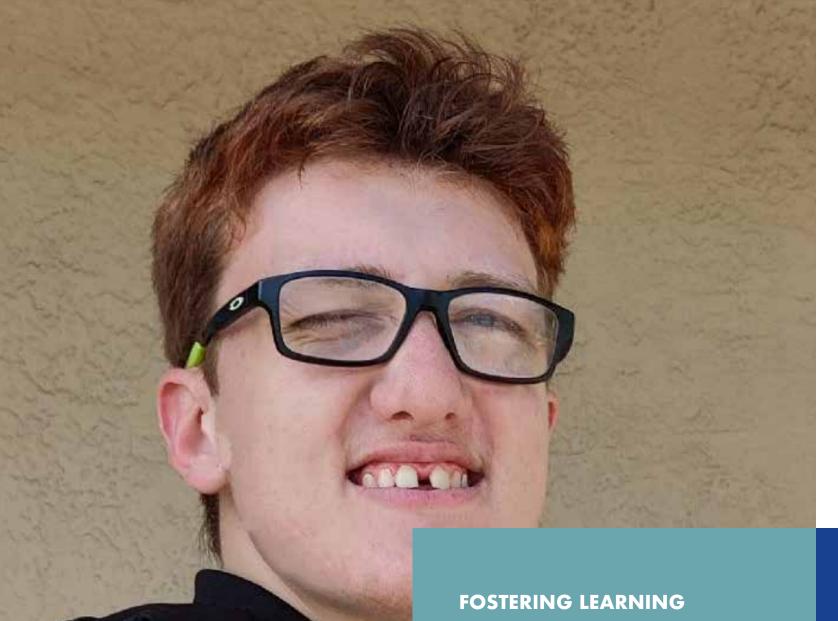
## I Found a Real Ally

Harry Flores, sophomore at Brown At six we found out I had a hearing loss. I got hearing aids, but it was really difficult to wear them. They were uncomfortable and also kind of painful. While it's cool to hear everything, it's also overwhelming. My audiologist back then didn't seem to understand the issue and could only suggest we give it more time. So I continued to wear my hearing aids for just an hour at a time.

### CHC was a Game Changer

Meeting my CHC audiologist was a game changer. She's a real ally who cares whether I'm doing well with my hearing aids. She had me describe what was uncomfortable, what sounds I was having a hard time hearing and what sounds I was hearing too much of. Then she figured out solutions. I began wearing my hearing aids more and was able to have conversations with a group of friends, something I really couldn't do before.





# A Brighter Future

Aidan Herlihy, college freshman Aidan was born Deaf. At age five, his parents were desperately seeking resources to address issues related to his emotional and mental development. He couldn't express himself, which created even greater challenges.

### **AND SOCIAL SKILLS**

We enrolled Aidan in CHC's Maximizing Out-of-School Time program for Deaf and Hard of Hearing children in Broward County, Florida. Aidan participated in the program for 13 years, engaging in activities to boost academic achievement, foster social and physical development, and strengthen relationships with adults and peers in school and in the community.

### **Excelling in Every Way**

As a result of services and family support, Aidan has learned to communicate with American Sign Language, developed friendships, worked his first job, and is now attending college. He is excelling, and the staff at CHC-FL couldn't be prouder.

# Transforming Young Lives in Florida

CHC has long served as a community leader in Broward County, providing access to quality hearing health care and transformative educational programming to at-risk children.



**Tracy Perez,** Psy.D., Regional Executive Director CHC-FL



Community service learning.



Supporting social and physical development.



Employability skills training.



Enrichment activities.

## Programs and Services at a Glance

CHC's commitment to hearing health care of the highest caliber forms the foundation on which our six centers of excellence serve the diverse needs of people with hearing loss.

#### **AUDIOLOGY**

Expert hearing testing, custom hearing protection, tinnitus therapy and auditory processing evaluation

#### **HEARING TECHNOLOGY**

Custom hearing solutions for maximum access to hearing and effective communication

#### **SPEECH & LANGUAGE**

Specialists address listening, speech, language, and social-emotional needs of all ages

#### **EMOTIONAL HEALTH**

Psychotherapy in a safe caring, accessible environment

#### **COMMUNITY OUTREACH**

Public education and services for children and seniors in underserved neighborhoods

### EDUCATION & FAMILY PROGRAMS

Guidance and support to enhance the academic experience and inform and empower parents



Ellen LaFargue
AuD, CCC-A
Director
Shelley and Steven
Einhorn Audiology Center



H.I.S.
Assistant Director
Berelson Hearing
Technology Center



Camille Mihalik
MA, CCC-SLP, TLSSD
Director
Shelley and Steven
Einhorn Communication Center



Jeff Wax
LCSW-R
Director
Baker Family Emotional Health
and Wellness Center



Carolyn Stern

MBA

Director

Outreach and Strategic

Initiatives



Dana Selznick

MA, MED

Director

Education and Family

Programming Center









## Statement of Activity

Center for Hearing and Communication

Year Ended June 30, 2022

1,326,460

**REVENUE:** 

#### **FEES FOR SERVICES:**

Special Event Income

Patient Services Revenue	\$ 1,121,430
Net Hearing Aid Sales	547,166

TOTAL FEE FOR SERVICES	1,668,596
Government Grants and Contracts	1,538,110
Foundation and Corporate Grants	1,264,017
Contributions - Operational Support	290,050

TOTAL PUBLIC SUPPORT	4,418,637
IOIAL PUBLIC SUPPORT	4,410,037

Investment Income	90,001
Realized and Unrealized Gain (Loss) on Investments	(668,830)
Other Income	13,462

TOTAL REVENUE	5,52	1,866
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**EXPENSES:** 

Program Services	5,085,317
Management and General	541,492
Fundraising	624,496

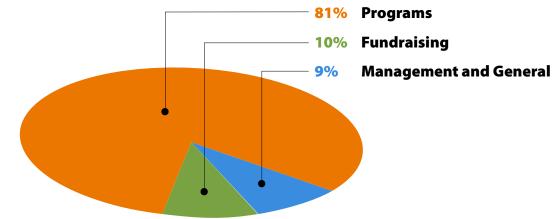
Total Expenses 6,251,305

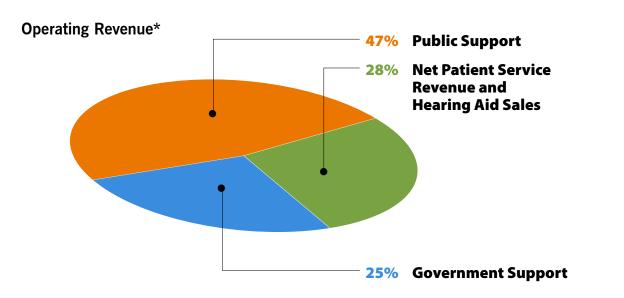
Net Change in Assets	(729,439)
Net Assets, beginning of year	6,348,879
Net Assets, end of year	\$ 5,619,440

## Financial Overview

During the fiscal year ending June 30, 2022, 81% of revenue went directly toward clinical and educational programs benefiting people of all ages in New York and Florida. Public support and government grants together accounted for 72% of operating revenue while patient services generated 28%.

#### **Expense Classifications**





<sup>\*</sup> Reflects revenue in New York and Florida. In New York alone, 65% of revenue was raised from individuals, foundations and corporations.

## Private Sector Donors

Joseph and Beulah Adasko

Mr. and Mrs. Christopher V.

Philanthropic Fund

#### \$100,000 - \$999,000

H & F Baker Foundation The J. Baker Foundation Chervenak-Nunnalle Foundation Oberkotter Foundation The Orlin Family Foundation Eleanor Schwartz Charitable Foundation

#### \$50,000 - \$99,999

Anonymous
The Theodore H. Barth
Foundation, Inc.
Lambert Family Foundation
The Virginia and Warren Schwerin
Foundation, Inc.
The Edith Glick Shoolman
Children's Foundation

#### \$25,000 - \$49,999

Timothy & Michele
Barakett Foundation
Mr. Phill and Dr. Elizabeth Gross
Hudson Bay Capital Management
Laurie Kayden Foundation
Marble Fund, Inc.
Henry Nias Foundation, Inc.
O'Kane Family Foundation
Popick Family Foundation
The Umberto Romano and Clorinda
Romano Foundation, Inc.
Mr. and Mrs. Charles H. Winkler

#### \$5,000 - \$24,999

Albanese American Express Foundation Dr. Felix J. Baker and Dr. Heather J. Bogdanoff Baker The Bernheim Foundation, Inc. The Blau Family Fund Ms. Kate Bloch Bloomberg Mr. and Mrs. Robi Blumenstein The Thomas and Agnes Carvel Foundation Mr. Matt Ciarmella - Penta Communications Mr. Jeffrey M. Cohen and Dr. Shari E. Brasner Filomen M. D'Agostino Foundation Corp. Mr. and Mrs. Russell M. Diamond Ms. Laurel Durst and Mr. Ed Strong Mr. and Mrs. Pedro Escudero Barry G. Felder, Esq. Ms. Sharon Wee and Mr. Tracy Fu Ms. Erin S. Geld Mr. James S. Gold The Marc Haas Foundation Mr. and Mrs. Jimmy Haber Dr. Jill H. Harkavy-Friedman and Dr. Howard Friedman Hearing Loss Association of America - Manhattan Chapter Hylan Datacom & Electrical LLC inRange Solutions JoeMax Telecom Mr. Lowell Kraff and Dr. Caryn Kraff Mr. and Mrs. Ronald Kramer Sidney and Judith Kranes Charitable Trust

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Foundation

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## Public Support

The Center for Hearing and Communication is proud of its working relationships with the following agencies.

#### **New York**

Department of Health, Orange County
Department of Health, Rockland County
Department of Health, Westchester County
New York City Department of Education
New York City Department of Health
and Mental Hygiene
New York State Department of Health
New York State Department of Education
New York State Office of Mental Health
United Way of New York City

#### Florida

Broward County – Health and Human Services Broward County – Children's Services Children's Services Council of Broward County Community Foundation of Broward, Inc. Florida Telecommunications Relay, Inc. United Way of Broward County

#### Licensed

State of New York Department of Health, as an out-of-hospital health facility State of New York Office of Mental Health, as an outpatient clinic treatment program

#### **Member Agency**

Council of Senior Center and Services United Way United Way of Broward County, Florida

## Programs and Services\*

#### **New York Services**

#### Shelley and Steven Einhorn Audiology and Communication Centers

#### Audiology

Pediatric & Adult Hearing
Evaluation
Pediatric & Adult Hearing Aid
Consultation & Evaluation
Auditory Brainstem Response
(ABR) Evaluation
Cortical Auditory Evoked
Potential (CAEP) Testing
Tinnitus & Hyperacusis Center
Auditory Processing Disorder
(APD) Evaluation
Mobile Hearing Test Unit
FM Systems Evaluation
Listening Studio
Free Hearing Screening

#### Communication

Speech-Language and Functional
Listening Assessment
Auditory-Based SpeechLanguage Therapy
Pediatric & Adult Cochlear Implant
Evaluation & Therapy
Parent Counseling &
Support Groups
Psycho-Educational Evaluation
Speechreading & Auditory
Therapy for Adults
Speech & Language Therapy
for Adults

#### Berelson Hearing Technology Center

Hearing Aid & FM Dispensing Hearing Aid & FM Sales & Repair Pediatric Hearing Aid Services Assistive Device Consultation Custom Hearing Protection Custom Music Enhancers Custom Earmolds

### Baker Family Emotional Health and Wellness Center

Adult & Children's
Psychiatric Evaluation
Medication Consultation
& Maintenance
Psychological & Educational
Evaluations
Crisis Intervention
Parent Counseling & Support

Individual, Couple, Family

& Group Psychotherapy

#### **Educational Center**

Information, Referral & Advocacy

Special Instruction Individual Academic Support Academic Groups IEP Support School In-Services Developmental Evaluation CPSE Evaluations

### Center for Hearing and Healthy Aging

Communicate with Success Program Mobile Hearing Services Public Education & Community Outreach

#### **Community Outreach**

Mobile Hearing Test Unit
Project PATH (Preschool Access
to Hearing)
Hear Me Out – Young
Professionals Group
Noise Center

#### **Family Resource Center**

Educational Workshops &
School-Age Programming
Mentor Program
Parent Meetings
Muriel and Murry Kalik
Connection Center

#### Marjorie Carr Adams Center for Information on Hearing and Deafness

Public Information Educational Materials Community Training

#### **Florida Services**

#### **Audiology**

Pediatric & Adult Hearing Evaluation Pediatric & Adult Hearing Aid Consultation & Evaluation FM Systems Evaluation Free Hearing Screening

#### **Hearing Technology**

Hearing Aid & FM Dispensing Hearing Aid & FM Sales & Repair Pediatric Hearing Aid Services Assistive Device Consultation Custom Hearing Protection Custom Earmolds

#### **Social Services**

Individual, Couple, Family & Group Psychotherapy Psychological Evaluation Case Management Crisis Intervention Information, Referral & Advocacy Men's Deaf and Hard of Hearing Support Group Adult Hearing Loss Support Group Family Building Events

**Educational Workshops** 

#### **Education**

M.O.S.T. Maximizing Out of School Time - Elementary After-School & Summer Program Youth Force - Middle School Year-Round Program Supported Training and Employment Program (S.T.E.P.) - High School Year-Round Program American Sign Language (ASL) Instruction

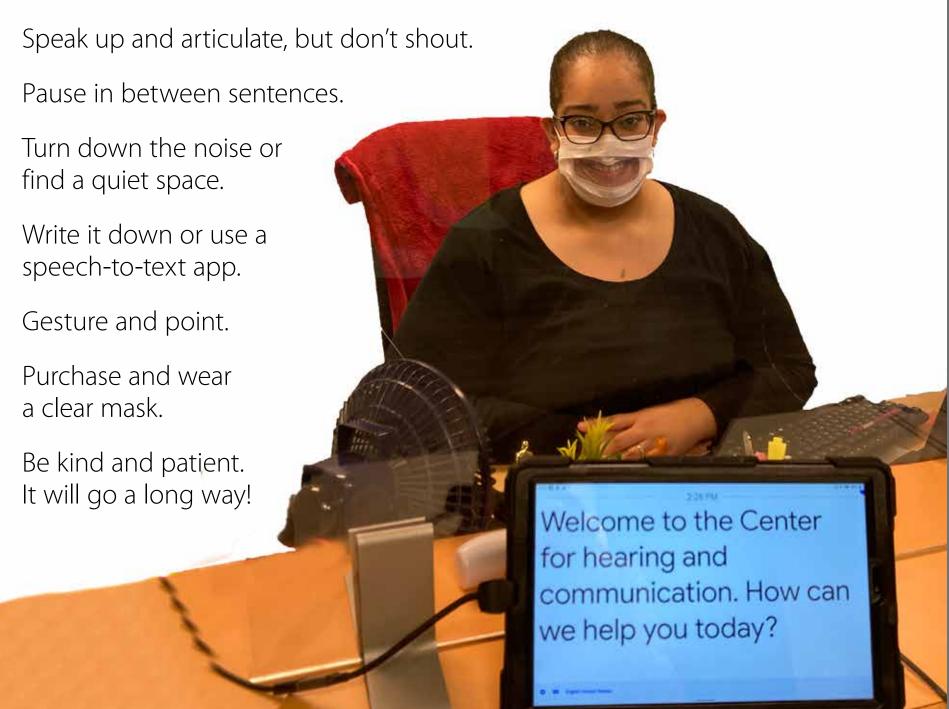
#### Community Outreach

Florida Telecommunications Relay, Inc. H.E.A.R. for Seniors of Broward County Aging with HIV/AIDS/STI

<sup>\*</sup> Many services are available through telehealth.

## When we practice kindness, communication has no limits.

### Tips for Communicating with Anyone Who has a Hearing Loss





#### New York

50 Broadway 6th Floor New York, NY 10004 (917) 305-7700 (Voice) (917) 305-7999 (TTY) (917) 305-7888 (Fax)

info@chchearing.org

www.chchearing.org

#### Florida

2900 W. Cypress Creek Rd. Suite 3 Ft. Lauderdale, FL 33309 (954) 601-1930 (Voice) (954) 601-1938 (TTY) (954) 601-1399 (Fax)

flreception@chchearing.org

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